

THE INTERNATIONAL ARAB BANKING SUMMIT 2011



THE WORLD BANK



Ministero degli Affari Esteri



الاتحاد المصرفي العربي
Union of Arab Banks

ABI

Associazione
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THE FUTURE OF MENA IMPACT ON THE GLOBAL ECONOMY

23-24 JUNE 2011, ROME CAVALIERI HOTEL, ROME, ITALY

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BANCA UBAE

Banca UBAE was founded in 1972 as "Unione di Banche Arabe ed Europee (Italia) S.p.A". Shareholders of Banca UBAE include major banks: Libyan Foreign Bank, Bank Centrale Populaire, Banque Marocaine du Commerce Extérieur, UniCredit, Intesa Sanpaolo and leading Italian enterprises: ENI Group (through ENI Adfin), Sansedoni Siena and Telecom Italia.



Mr. Biagio Matranga
General Manager

Banca UBAE's purpose has always been to foster industrial, commercial and financial ties between Europe and the countries of North Africa and the Middle East by assisting trade initiatives and business ventures.

WHY UBAE

- Local expertise: UBAE has a comprehensive and long-standing knowledge of the culture, markets and regulatory framework of all North African and Middle Eastern countries
- Focus on Trade Finance: trade finance is Banca UBAE's single most important line of business.
- Professional assistance: Banca UBAE is supported by a network of senior advisors based in key locations across North Africa and the Middle East.

COUNTRIES WE DO BUSINESS WITH

Backed up by 450 correspondent banks, Banca UBAE operates in more than 40 countries in the area: Algeria, Bahrain, Bangladesh, Burkina Faso, Chad, China, Egypt, Ethiopia, Europe, India, Jordan, Kuwait, Lebanon, Libya, Mauritania, Morocco, Oman, Pakistan, Qatar, Russia, Saudi Arabia, Senegal, South Korea, Sri Lanka, Sudan, Syria, Togo, Tunisia, Turkey, U.A.E., Ukraine, Yemen.

PRODUCTS & SERVICES

Banca UBAE offers a wide range of services and has unique expertise in every form of credit assistance to the countries it works with: export financing, letters of credit, documents for collection, financing, syndications of loans and risks and on-site professional assistance.

Banca UBAE arranges syndicated facilities supporting top Italian and international general contractors which awarded significant civil work projects on its core markets. It assists primary international oil Companies for their imports directly or by arranging syndicated facilities (unfunded and funded). It takes part in project financing and structured finance transactions.

Confirmation of letters of credit and issuing of letters of guarantee are granted to all major countries in the area. Banca UBAE provides Treasury and Forex facilities. It sales and places third-party investment products to international and institutional customers.

OUR NETWORK

Headquarters	ROME
Branch	MILAN
Representative Office	TRIPOLI
Advisors in	Algeria, Egypt, GCC - Yemen - South Korea - Indian Subcontinent, Iran, Syria - Lebanon - Jordan - Iraq



Banca UBAE is the preferred advisor and partner for Companies and Financial Institutions wishing to create or enhance commercial, financial, industrial and economic relations between Europe and the countries in North and Sub-Saharan Africa, the Middle East and the Indian Subcontinent.

Trade Finance

Finance and Guarantees for Export & Import operations

Syndications & Energy

Managing trade in the energy and infrastructure sectors

Finance

Banking and Advisory Services to meet Customers' Treasury and Forex Requirements

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The Way Leading to Business