

BANCA UBAE – ITALY



Mr. Mario Sabato
General Manager

Banca UBAE, established in 1972 as "Unione delle Banche Arabe ed Europee", is a banking corporation funded by Italian and Arab capital. Shareholders include major banks - Libyan Foreign Bank-Tripoli, UniCredit-Rome, Banque Centrale Populaire and Banque Marocaine du Commerce Extérieur-Casablanca, Intesa Sanpaolo-Turin - and large Italian corporates Sansedoni Siena (Fondazione Monte dei Paschi di Siena)- Siena, ENI Adfin (ENI Group)- Rome and Telecom Italia - Milan.

The mission Banca UBAE has set for itself is to develop commercial, industrial and economic relationships between Italy and countries in the North and Sub Saharan Africa, the Middle East, Indian Sub-Continent and South Eastern Europe. Today Banca UBAE operates in 50 countries with the support of 500 correspondent banks.

The main products/services offered to customers conducting business overseas are: export financing, letters of credit, stand-by letters of credit, risk sharing, letters of guarantees, forex operations, commercial and financial syndications and tailor-made assistance in the countries covered by the bank's local consultants.

Thanks to its unremitting efforts and 40-plus years' experience, Banca UBAE has become a lively bridge between Europe and its countries of interest, a solid, reliable reference point in the market for foreign-trade services.

Mission

Finding global and local banking solutions for our clients internationally oriented

Vision

To be the best niche bank in Italy for Italian import/export firms, due to our strong relationship in a number of emerging markets, especially in Mena region and Libya

Strategy

To maintain long-term sustainable growth, creating value for our customer, shareholders and employees



Established in 1972, **Banca UBAE** is a trusted advisor and a privileged partner for companies and financial institutions looking to establish or expand business ties between Europe and **North and Sub-Saharan Africa**, the **Middle East**, the **Indian subcontinent**.

Operating with the support of some **500 correspondent banks in over 50 countries**, the Bank offers a broad range of **specialist services** in the main areas of international banking, including **finance, trade finance, factoring and syndicated loans**, as well as on-site professional assistance in the countries covered by its local business consultants.

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